

# LETNES RESTAURANT GROUP



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137 South 2nd Avenue • Waite Park, MN 56387 • (320) 259-0589 • FAX (320) 259-6070

March 12, 2018

To Whom This Concerns:

I purchased my first restaurants in Superior, Wisconsin and Duluth, Minnesota in 1995. Currently I operate two restaurants in Superior: Grizzly's Wood-Fired Grill and The 7 West Tap House. I operate 3 restaurants in Duluth: Grizzly's Wood-Fired Grill, a 7 West Tap House and The 310 Pub. Over the 23 years I have been operating restaurants in both Duluth and Superior I have seen the positive changes in the Duluth market as they better their city, go after tourism dollars and host conventions. In general, we are seeing more progress with the City of Duluth using their Lodging, Food and Beverage Tax dollars to help accomplish this. In comparison, I have watched a Superior that hasn't changed much in the 23 years I have done business there. I also do business in St. Cloud and Mankato, Minnesota. Both of these Cities have Lodging, Food and Beverage Taxes in place to assist in promoting tourism, attracting conventions, and to better their cities. It has worked in these cities. Because of this, I support SB 727 and the amendment to AB 912. This will give Superior, Wisconsin the opportunity to grow tourism, host conventions and bring more people into the City to spend money. I have been an employer and tax payer in superior for 23 years and would like to see the City become more progressive. I feel the Lodging, Food and Beverage Tax will help get this going. I plan to operate restaurants in Superior for a long time and hope the City gets the opportunity to progress as did the other cities I conduct business in.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Letnes". The signature is written in a cursive, flowing style.

Steve Letnes  
Letnes Restaurant Group